



TPN Announces €1.2 million deal with Early Learning Centre

The Pallet Network (TPN), one of Ireland's leading distributors of palletised goods, has signed a deal worth €1.2 million with Early Learning Centre (ELC), the UK based educational company. The five year deal will see ELC use TPN to ship all its supplies to its Irish based shops. Mothercare, the baby care retailer, bought the Early Learning Centre chain in 2007.

Mothercare Ireland, trading as a separate standalone franchise to the main British-based company since 1992, has been using TPN to transport its supplies to the existing nationwide chain of 17 shops and will continue to expand the presence of ELC in Ireland, mainly as concessions within the Mothercare stores in the Republic.

David Ward, Managing Director of Mothercare Ireland, commented, "We know from our ongoing relationship that TPN will continue to provide us and ELC with the highest standards that we require. When we took over the ELC operation we found several areas where we could improve efficiency – one was in the supply chain. Using TPN for the Mothercare Ireland operation has seen a reduction in costs and an increase in service improvements. We know that TPN will enable us to keep lower inventory while still improving sales through efficient stock supply."

Seamus McGowan, Managing Director, TPN added, "In this current environment, there has been a decrease in volumes being shipped and more distributors and retailers are coming to TPN for cost effective solutions on their supply chain. We are delighted to expand our relationship with Mothercare through this new deal with ELC. TPN's nationwide network of 23 depots can deliver even the smallest shipments, without any additional cost. We also cut costs for our clients through warehouse space management and our bespoke IT system saves on clerical time."



Jonathan Ward, Logistics Director of Mothercare